



## 2018 ANNUAL REPORT

### INCOME

	SUPPORT		FUNDRAISING	TOTAL
Total Contributions	75,000		45,000	120,000
41500 Grants	140,000		10,000	150,000
41700 Adopt-a-family (Hunger Heroes)	20,000		3,000	23,000
In Kind Food Donations	400,000	—	—	400,000
<b>Total 41000 Public Support</b>	<b>635,000</b>	<b>—</b>	<b>58,000</b>	<b>693,000</b>
Total 43100 Annual Benefit			95,000	95,000
43300 DWOS			50,000	50,000
43400 Golf Classic			30,000	30,000
43900 Other Fundraising	—	—	32,000	32,000
<b>Total 43000 Fundraising</b>	<b>—</b>	<b>—</b>	<b>207,000</b>	<b>207,000</b>
Total 46000 Other Types of Income	—	—	—	—
<b>Total Income</b>	<b>635,000</b>	<b>—</b>	<b>265,000</b>	<b>900,000</b>

### EXPENSES

	PROGRAM SERVICE	MGMT & GENERAL	FUNDRAISING	TOTAL
Total 51000 Food Expense	466,000			466,000
52000 Facilities Expense				
52100 Rent	42,200			42,200
52500 Electric Expense	12,600			12,600
52900 Other Facilities Charges	—	—	—	—
Total 52000 Facilities Expense	54,800	—	—	54,800
Total 53000 Maintenance & Repairs	11,000	6,500		17,500
Total 54000 Compensation & Benefits	140,000		52,000	192,000
Total 55000 Professional Services	11,200			11,200
58100 General Liability Insurance	4,000			4,000
58200 Automobile Insurance	8,000			8,000
58300 Depreciation & Amortization				
58400 Grant Writing Expense	—	—	6,000	6,000
<b>Total 50000 Program Services</b>	<b>695,000</b>	<b>6,500</b>	<b>58,000</b>	<b>759,500</b>
Total 61000 Annual Benefit Expenses	—	—	34,000	34,000
Total 69000 Other Fundraising Expenses	—	—	40,000	40,000
Total 60000 Fundraising Expenses	—	—	74,000	74,000
Total 70000 General & Administrative	3,000	38,500	5,000	46,500
Unapplied Cash Bill Payment Expense	—	—	—	—
<b>Total Expenses</b>	<b>698,000</b>	<b>45,000</b>	<b>137,000</b>	<b>880,000</b>
<b>Net Operating Income</b>				<b>20,000</b>
<b>Board Reserve</b>		<b>20,000</b>		<b>20,000</b>
Adjusted Operating Income				—

The Hillside Food Outreach, Inc. is a tax-exempt organization under section 501(c)(3) of Internal Revenue Code. Donations are tax-deductible to the extent allowed by law.